

George Latimer  
County Executive

MEMORANDUM

To: George Latimer, County Executive

From: Andrew Ferris, Chief of Staff *agz*  
Steve Bass, Director of Intergovernmental Relations *SB*

Date: August 28, 2019

Re: New Voting Machines & Early Voting Equipment

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Following a canvass of Counties that are comparable in size to Westchester County for their early voting plans (Nassau, Suffolk, Erie, Monroe, and Onondaga) we have found out the following:

For early voting all of these Counties purchased the Know Ink electronic polling books. **Suffolk, Onondaga, and Monroe have all purchased the Dominion ICE polling machines while Erie has purchased ES&S DS200 polling machines.** They will all be sending the number of voters (turn out numbers) every day to the State Board of Elections. Suffolk and Monroe are restricting voters to designated polling locations for early voting, while Nassau, Onondaga, and Erie Counties are allowing voters to vote at any early voting site. Hours of operation and number of poll sites can be found on the attached graph along with the previously stated information.

In preparation for Early Voting here in Westchester County, the Westchester County Board of Elections (BOE) has purchased 30 Dominion ICE polling machines for \$325,100, 50 Know Ink tablets to act as electronic polling books for \$75,050, and 32 Know Ink ballot printers for \$152,960. This adds up to \$553,110 and came from the BOE operating budget. While BOE currently has sufficient spending authority, without the appropriation allocated for the BOE in the 2019 Budget Amendment the Budget Department expects the BOE will go over budget for 2019. The 2019 Budget Amendment which has not yet passed the Board of Legislators (BOL), was introduced at the last Board meeting. The Budget Amendment allocation for the BOE in the amount of \$3,425,000 is primarily for early voting and voting reform costs. The Budget Amendment has lines allocating appropriation for items such as salary and overtime to services for Public Safety. It also specifically has lines for Additional Equipment (\$600,000) and Technical Services (\$1,000,000) which may be used to fund the purchases of the machines, electronic poll books, and printers. Some of these purchases can also be reimbursed under the Voting Reform Laws passed by the State earlier this year, through grants from the State, though the polling machines are not reimbursable under the law.

Office of the County Executive

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In part the BOE's reasoning for purchasing new polling machines is the current Plan B machines take longer to print ballots. According to State Board of Elections regulations, "If the voter waiting time at an early voting site exceeds thirty minutes the board of elections shall deploy such additional voting equipment, election workers and other resources."

With the purchases already made, there is no action that the Board of Legislators or the County Executive's Office can take. The purchases were done out of the Board Elections Operating Budget which had already been allocated in December of 2018 with the passage of the 2019 Budget. The grants for reimbursement from the State for early voting costs will need to be approved by the Board of Acquisition and Contracts, giving both the BOL and CE's office an opportunity to vote on funding, but rejecting that grant reimbursement would create a financial burden to the County. The current estimate for how much reimbursement will be coming to the County is currently unknown due to the State's Division of Budget statement saying they are not approving all of the \$10 million allocated for operating expenses statewide at this time.

	Nassau	Suffolk	Erie	Onondaga	Monroe	Westchester
<b>26-Oct</b>	10 to 3pm	10 to 3pm	12 to 5pm	9 to 2pm	9 to 2pm	12 to 5pm
<b>27-Oct</b>	10 to 3pm	10 to 3pm	12 to 5pm	9 to 2pm	1pm to 6pm	12 to 5pm
<b>28-Oct</b>	10 to 7pm	7 to 3pm	12 to 9pm	9 to 5pm	7 to 3pm	8 to 4pm
<b>29-Oct</b>	6am to 7pm	12 to 8pm	12 to 9pm	12 to 8pm	12 to 8pm	12 to 8pm
<b>30-Oct</b>	10 to 7pm	8 to 4pm	12 to 9pm	12 to 8pm	12 to 8pm	8 to 4pm
<b>31-Oct</b>	10 to 7pm	8 to 4pm	12 to 9pm	7 to 3pm	7 to 3pm	12 to 8pm
<b>1-Nov</b>	6am to 7pm	12 to 8pm	12 to 9pm	7 to 3pm	7 to 3pm	8 to 4pm
<b>2-Nov</b>	10am to 3pm	10 to 3pm	12 to 5pm	9 to 2pm	1 to 6pm	12 to 5pm
<b>3-Nov</b>	10am to 3pm	10 to 3pm	12 to 5pm	9 to 2pm	9 to 2pm	12 to 5pm
<b>Number of Sites</b>	15	10	37	6	7	16
<b>One site or all?</b>	Vote at any site	Vote at designated municipally locked sites	Vote at any site	Vote at any site	Vote at designated municipally locked sites	Vote at any site
<b>Poll Book</b>	Knowink	Knowink	Knowink	Knowink	Knowink	Knowink
<b>Machine</b>	No Response	Dominion	ES&S DS200	Dominion	Dominion	Dominion

Red = To be determined



7/25/2019

**Westchester County, NY****Budgetary Quote - Q00003525**  
Westchester County, NY - Early Voting ICE Quote

From : Gio Costantiello    gio.costantiello@dominionvoting.com

Description	Quantity	Unit Price	Extension
ImageCast Evolution Tabulator/BMD	30.00	USD 10,900.00	USD 327,000.00
ICE Ballot Boxes - Included	30.00	USD 0.00	USD 0.00
ICE Technician Key	4.00	USD 25.00	USD 100.00
<b>Precinct Tabulation Hardware &amp; Software</b>			<b>Subtotal: USD 327,100.00</b>
Onsite ICE Acceptance Testing - Included	1.00	USD 0.00	USD 0.00
ICE Operator Training (2 days)	2.00	USD 2,500.00	USD 5,000.00
<b>Support Services</b>			<b>Subtotal: USD 5,000.00</b>
Shipping - Included	30.00	USD 0.00	USD 0.00
<b>Shipping</b>			<b>Subtotal: USD 0.00</b>
System and loyalty discount	1.00	USD -7,000.00	USD -7,000.00
<b>Credits and Discounts</b>			<b>Subtotal: USD -7,000.00</b>

**Grand Totals****Grand Total    USD 325,100.00****Terms & Conditions**

Contract Number: PC66393 Group Number: 22300 Award Number: 22659

Each ImageCast Evolution Tabulator includes:

- Scanner/Tabulator/BMD • Plastic Ballot Box • Thermal printer with paper roll • Power Supply • Internal Battery • Two 8GB Flash Memory Cards • Two Administrative I-buttons • ATI and Headphones • Five Year Warranty, per unit

Annual Hardware Warranty and Firmware Maintenance after year 5 for 30 ICE: \$13,890.00 per year

**Signatures**

Customer Name (printed)	Title	Signature	Date (MM/DD/YYYY)



### KNOWiNK Quote and Terms

Date: 7/24/2019

KNOWiNK 2111 Olive Street Saint Louis, MO 63103

Sales Contact: Trisha Bandstra

Phone: (423) 432-1687

E-mail: trisha.bandstra@knowink.com

Jurisdiction: Westchester County, NY

Contact: Reggie LaFayette & Doug Colety Phone: (914) 955-3190 Email: [ral4@westchestergov.com](mailto:ral4@westchestergov.com)  
[dac7@westchestergov.com](mailto:dac7@westchestergov.com)

### Poll Print Subscription Purchase Quote and Terms:

\*Pricing guaranteed for 60 days from date of quote. Based on your stated requirements, we propose the following:

Item	Recommended Hardware/Software	Estimated Quantity	Unit Price	Total Amount
1	Poll Print - Tablet (iPad 32gb WiFi)	32	\$310.00	\$9,920.00
2	Poll Print - Tablet Case (Nanuk 910)	32	\$100.00	\$3,200.00
3	Green MFi Certified Lightning Cable - 9' & USB Wall Adapter	32	\$15.00	\$480.00
4	Stylus Pen (x2)	32	\$5.00	\$160.00
5	Poll Print - Adapter and cable package	32	\$250.00	\$8,000.00
6	Poll Print - Color Printer (Oki C712D)	32	\$1,375.00	\$44,000.00
7	Poll Print - Cabinet (with Battery Backup)	32	\$2,000.00	\$64,000.00
8	Poll Print - 1st Year Software & License	32	\$600.00	\$19,200.00
9	Poll Print - Onsite Installation & Training (per day, per person)	2	\$2,000.00	\$4,000.00
10	Shipping (Freight charges for equipment delivery, billed at cost)	1	\$0.00	\$0.00

<b>Total Year (1) One Poll Print Package Estimated Cost:</b>	<b>\$152,960.00</b>
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#### Annual Software License and Maintenance

11	Year 1 Poll Print Annual Software License	32	\$225.00	\$7,200.00
12	Year 2 Poll Print Annual Software License	32	\$225.00	\$7,200.00

#### Per Election Charges

13	Per Election Setup Fee (1st Election bundled in Configuration & Customization)	\$2,500.00
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#### Optional Equipment

14	Poll Print - Cabinet (no Battery Backup)	\$1,700.00
15	Poll Print - Cabinet Cover	\$300.00

#### Terms of Subscription

Subject to acceptance of the Master Software License & Services Agreement will be a (3) three year agreement. The term will begin effective on the date of equipment acceptance.



### KNOWiNK Quote and Terms

Date: 7/24/19

KNOWiNK 2111 Olive Street Saint Louis, MO 63103

Sales Contact: Trisha Bandstra

Phone: (423) 432-1687

E-mail: [trisha.bandstra@knowink.com](mailto:trisha.bandstra@knowink.com)

Jurisdiction: Westchester County, NY

Contact: Reggie LaFayette & Doug Colety Phone: (914) 955-3190 Email: [ral4@westchestergov.com](mailto:ral4@westchestergov.com)  
[dac7@westchestergov.com](mailto:dac7@westchestergov.com)

### Poll Pad Subscription Purchase Quote and Terms:

\*Pricing guaranteed for 60 days from date of quote. Based on your stated requirements, we propose the following:

Item	Recommended Hardware/Software	Estimated Quantity	Unit Price	Total Amount
1	Poll Pad Units <i>Includes: iPad 32gb WiFi + Cellular, Charger, Stand, Stylus, Transport Case, MDM Enrollment, Live Syncing and Basic Poll Pad Manager</i>	50	\$586.00	\$29,300.00
2	Star Micronics Bluetooth Receipt Printer	50	\$300.00	\$15,000.00
3	1st Year Software License	50	\$560.00	\$28,000.00
4	e-Pulse Connectivity Software - Initial License	1	Waived	Waived
5	Onsite training - per day	1	\$2,000.00	\$2,000.00
6	Verizon Wireless Data Plan Activation, per iPad Cellular (Billed annually; required with iPad Cellular)	50	\$15.00	\$750.00
<b>Total Year (1) One Poll Pad Package Estimated Cost:</b>				<b>\$75,050.00</b>
<b>Annual Software License and Maintenance</b>				
7	Year 2 Annual Software License, MDM & NY SVR Maintenance	50	\$100.00	\$5,000.00
8	Year 3 Annual Software License, MDM & NY SVR Maintenance	50	\$100.00	\$5,000.00
9	Year 2 ePulse Connectivity Annual Software License & Maintenance	1	\$1,000.00	\$1,000.00
10	Year 3 ePulse Connectivity Annual Software License & Maintenance	1	\$1,000.00	\$1,000.00
<b>Networking/Data</b>				
11	Verizon Wireless Data Plan, per iPad Cellular (Per Election, billed separately from annual activation fee)	50	\$30.00	\$1,500.00
<b>Optional Hardware/Software</b>				
12	Star Micronics Receipt Paper - Additional (Case of 50 rolls)		\$125.00	
13	Train the trainer - per day		\$2,000.00	
<b>Terms of Subscription</b>				

Subject to acceptance of the User Software License Agreement will be a (3) three year agreement. The term will begin effective on the date of equipment acceptance. All Poll Pad software comes with the standard (12) twelve month warranty. Post Election reporting includes required VR Extract and digital e-Roster.